



ROBERT L. KAHAN

BUSINESS TRANSACTIONS & RESTRUCTURING

BIOGRAPHY

Robert L. ("Bob") Kahan is a Partner in Liner's Business Transactions & Restructuring Group. Clients seek him out because of his insights into the ultimate goals of all parties to a transaction and his leadership in steering the course to those ends. His reputation as a deal lawyer is well known and well deserved, and his experience and big-picture thinking allows him to get deals done where others might fail. He has honed these talents during his career as a trusted advisor, representing some of his clients for more than 40 years.

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Bob's focus is on mergers and acquisitions, particularly for middle-market companies in the "life style" industries. His practice also includes financing, securities, franchising, licensing, and general corporate matters. Additionally, firms in the entertainment industry consider him a go-to lawyer, and they often rely on him for help and advice as they structure, negotiate, and draft significant deals on behalf of their celebrity and sports clients.

Bob's clients include entrepreneurs throughout the life of their businesses, high-net-worth individuals with regard to their business interests, private equity firms in conjunction with their portfolio company investments and sales, and mid-market companies. He also represents franchisors and franchisees, licensing companies and entertainers and athletes in connection with licensing and endorsement transactions.

EDUCATION

University of California at Los Angeles, School of Law (J.D.)

University of California Santa Barbara (B.A.)

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NEWS

- August 15, 2017: Best Lawyers in America© 2018: Feldman, Itkin, Kahan, Kiely, Robinson, Stein, Taylor
The Best Lawyers©
- January 20, 2017: Liner Super Lawyers 2017
Super Lawyers Magazine
- October 13, 2016: Liner LLP Best Lawyers 2017: Kahan, Itkin, Feldman, Kaufman, Kessler, Robinson, Stein
Best Lawyers
- November 17, 2014: LABJ Forum: Question of the Week
Los Angeles Business Journal
- August 18, 2014: 2015 Best Lawyers in America
Best Lawyers

RECOGNITION

- *The Best Lawyers in America*®
 - Corporate Law (2006-2018)
 - Securities/Capital Markets Law (2006-2018)
- *Southern California Super Lawyers* (2004-2017)
- Law Dragon 500 Leading Lawyers in America
- Lawyer of the Year: Securities / Capital Markets Law, *Best Lawyers*, 2012
- *Los Angeles Business Journal*, Who's Who in L.A. Law (2011)
- Martindale Hubbell "AV Preeminent 5.0 out of 5.0"

COMMUNITY

- American Bar Association
- Los Angeles County Bar Association
- Beverly Hills Bar Association
- Past Chair of California State Bar Franchise Law Committee
- Past Member of the International Franchise Association's

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Legal/Legislative Committee

- Past Vice Chair of California State Bar Executive Committee, Business Law Section
- Member, Board of Directors, Tony Hawk Foundation
- Member, Board of Directors, Suzanne Somers Foundation
- Former member, City of Hope, Inner Circle
- Former director, Legal Aid Foundation of Los Angeles
- Former member, Board of Overseers of Landmark School
- Former member, Board of Trustees, Windward School
- Former member, Board of Directors, Drop in Center in Santa Monica

REPRESENTATIONS

- Represented a noted talent agency in connection with a strategic sale
- Represented restaurant industry veterans in a securities offering in connection with new restaurant concepts
- Represents various high-profile and celebrity clients in non-entertainment corporate transactions
- Represented a consumer product producer in its sale of assets to a private equity firm
- Represented a business management and accounting firm in connection with numerous acquisitions
- Represented a new cosmetics company in relation to its product licensing and acquisition of a foreign supplier
- Represented a client in the sale of its fitness certification business to a strategic buyer
- Represented an LA-based private equity firm in a multi-million dollar acquisition of a minority interest in the preferred stock of a Vancouver-based health food company
- Represented an LA-based private equity firm in a multi-million dollar acquisition of 65% of the common stock of an Orange County-based mineral-based cosmetics company
- Represented an LA-based private equity firm in the acquisition of a 15% preferred stock position in a northern California-based high-end tea and tea products manufacturer
- Represented an LA-based private equity firm in a multi-

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million dollar acquisition of preferred stock of a Los Angeles-based all-natural pet food brand

- Represented a flavored water company in connection with a Series A financing and follow-on investments
- Represented the buyer in connection with the acquisition of the intellectual property assets of a Los Angeles-based skateboard brand
- Represented a celebrity skateboarder in connection with footwear, apparel and sporting goods licenses and endorsements
- Represented prominent Hollywood director in connection with a post-production house joint venture.